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INTRODUCTION LETTER

Boston Partners in Education accomplished an astounding amount of work in fiscal year 2016 towards our goal to provide quality academic mentoring support to Boston’s pre-K through 12th grade students in every neighborhood of Boston. We reached over 3,300 students in 63 Boston Public Schools. Our 539 volunteer academic mentors provided 12,965 hours of support this year, equaling a monetary value of $375,985.

Staff and Board took last year to prepare for the organization’s biggest year yet: Boston Partners’ 50th anniversary celebration, which will take place throughout fiscal year 2017. We are thrilled with all we accomplished in twelve months’ time. Here’s a quick look at what our staff worked tirelessly to achieve:

- Launched Boston Partners in Education’s new website (www.bostonpartners.org);
- Launched and began meeting goals set in our latest organizational strategic plan;
- Created new mentee/mentor match and school partnership management systems;
- Strengthened our partnership with the Boston Public Schools;
- Redesigned and launched new student nomination and volunteer academic mentor registration forms on our website;
- Renamed our programmatic opportunities for our students, their academic mentors and teachers: Motivate (grades pre-K - 2), Accelerate ELA & Math (grades K-8), Aim High Humanities & STEM (grades 9-12);
- Launched Performance Partners, an initiative helping to build deeper partnerships, by choosing three schools to partner with in Fiscal Year 2017; and,
- Developed a refreshed logo for our our 50th anniversary year.

In fiscal year 2016, our Big Cheese Reads initiative placed over 100 corporate and civic leaders into classrooms in the Boston Public Schools. The initiative culminated in one of our most successful Big Cheese Reads Galas to date. Thanks to our presenting sponsor, Salesforce.com, and other corporate sponsors, we raised over $610,000 for our core academic mentoring services. In addition, special guest Doris Kearns Goodwin wowed gala attendees with her storytelling, sharing the important role mentors play in the lives of everyone, including the past U.S. presidents she’s written about over the years.
We thanked Joseph Antonelli, Board Chair for 11 years, for his leadership. Joe will remain a member of our Board of Directors in the new year. Two longtime members stepped off the Board: Arthur Page, our Board Clerk, and Christopher Horan. We thank both of them for their service.

We were happy to welcome new Board leadership in June 2016. I was honored to step into my role as new Board Chair alongside our new Clerk, Andrew Thorne.

Colleagues at Boston City Hall and the Boston Public Schools will be notable partners in our 50th anniversary activities. Mayor Martin Walsh, Superintendent Dr. Tommy Chang, and Chief of Education Rahn Dorsey, to name a few, will generously take time to help us celebrate and challenge 50 BPS Central Office staff to get involved as academic mentors over the 2016-2017 academic year. We want to deepen our school partnerships, serving more students, by engaging more volunteer academic mentors from our community.

Our commitment to helping struggling students stay in school and graduate on time is our number one priority. These young people often have gaps in their skills and knowledge, and lack the confidence they need to succeed in and outside of the classroom. Over the next three to five years, we hope to support at least 750 more students, a 25% increase, with the goal of making more one-on-one and small group matches.

Thank you to our staff and Board of Directors, our volunteer academic mentors, teachers and administrators in the Boston Public Schools, our nonprofit collaborators, our corporate partners, and most especially our donors. We have been able to do our work for 50 years because of the contributions each of you makes, year after year.

Let the 50th anniversary celebration begin! As we look toward the future, we believe the work we do with our students and academic mentors is more important than ever. Providing an opportunity to meet face-to-face weekly is a wonderful way to show students that they are cared about. It’s a chance to connect, bringing individuals who might not ever interact, together. It’s an opportunity to build a strong and caring community.

Sincerely,

Michael V McKenna
Board Chair
Sales Center Vice President, AT&T

Pamela Civins
Executive Director
Boston Partners in Education
In 2015-16 we placed 539 volunteers in 63 Boston Public Schools. These academic mentors helped support 3,033 BPS students, who received the extra attention they needed to succeed.

In other words, that’s...

3,033 students who received the extra attention they needed to build confidence and improve academics

539 volunteers who met with students directly in the classroom during the school day

63 Boston Public Schools that were able to rely on us to help meet the needs of their students
BIG CHEESE READS

"What a wonderful opportunity to get away from the daily office grind and be inspired by some truly remarkable young people. I was so impressed with their insights and the excellent questions they asked."

The Big Cheese Reads introduces business, community, and cultural leaders ("Big Cheeses") to middle school students in the Boston Public Schools through a one-time classroom visit. During this visit, "Big Cheeses" read to the students and share experiences that emphasize the vital role literacy plays in future achievement, particularly career success. In 2015-16, 109 Big Cheese Readers reached 2,302 students in 23 Boston Public Schools classrooms.

BIG CHEESE READS GALA

In FY16, the Big Cheese Reads initiative raised over $610,000 thanks in part to a highly-successful Big Cheese Reads Gala. The initiative continues to be the single largest source of revenue for our organization. These funds provide support to our core academic mentoring programs, allowing us to pair BPS students with academic mentors directly in the classroom.
"You made our class think about our future and the story that you read really meant something. That something was to never give up and follow your dreams."

- Big Cheese Reads student
"Working with my student was the highlight of my week. She was so excited and proud when we finished a book!"

-Power Lunch Mentor
"To see the change from K to 1st grade was amazing. Briana went from a very shy child who had some trouble with English to asking me to bring specific books and then reading them to me!"

Power Lunch is Boston’s premier early literacy enrichment program for students in grades K–3, tailored for corporate volunteers. Power Lunch reading mentors meet with students during the school day, encouraging an enthusiasm for books and reading while providing students with a role model and friend. In 2015-16, 74 students in six Boston Public Schools were mentored by 131 corporate Power Lunch volunteers.

PARTNER SPOTLIGHT

Brown Brothers Harriman (BBH), a privately owned and managed financial services firm, has partnered with the Power Lunch program for over 10 years. In 2015-16, they increased their number of Power Lunch mentors from 5 to 20! As a whole, the firm continues to place great emphasis on educational programming for underserved children and families.

95% of teachers rated Power Lunch as excellent or good for their students

78% of Power Lunch students improved their overall academic GPAs
MATH RULES!

"With my mentor, I improved in doing quick mental math. I can solve hard problems within 5 to 10 seconds, depending on the operation."

Math Rules! provides a way for elementary students to build solid math skills, improve self-confidence, and develop a love for the subject. Volunteers meet with small groups of students during their math period for at least one hour each week, supporting the students in completing their exercises. In 2015-16, 233 students received math support from 66 Math Rules! volunteers in 18 schools.

TEACHER SPOTLIGHT

Math teacher Katy Ramon has been instrumental in bringing community support to students at the Gardner Pilot Academy by calling on her colleagues to utilize Boston Partners’ services in their classrooms. Citing the academic mentors in her own classroom, Katy conducted a study on how partnerships benefit students, which demonstrated how her students blossomed from extra attention.
"I love learning together in our group and I hope that I’ll see my mentor around again."

- Math Rules! student
“It’s wonderful to see my students bond with another adult besides their parents and teachers.”

-School Volunteer Program teacher
SCHOOL VOLUNTEER PROGRAM

“My student's confidence has grown exponentially. He barely spoke two words to me when we first started, but he now feels comfortable sharing about his life and progress in school.”

The School Volunteer Program (SVP) matches Boston Public Schools students in grades pre-K-12 with volunteer academic mentors in response to teacher requests. Any teacher can nominate students whom they believe will benefit from extra one-on-one or small group attention. SVP mentors support students in the subjects of math, reading, writing, and the sciences. In 2015-16, SVP matched 837 students in 56 schools with 260 volunteers.

MENTOR SPOTLIGHT

Kathaleen Mericer volunteers at the Burke High School (the same school she graduated from in 1967) two times a week to meet with 9th grade students directly in their ESL classroom. Initially nervous to volunteer, Kathaleen has been an ideal role model for students lacking confidence - someone who challenges herself and confronts her own doubts each time she volunteers.

91% of teachers reported that SVP was excellent or good at improving student self-confidence

89% of teachers reported that SVP was excellent or good at improving student academic performance
STUDENT DEMOGRAPHICS

Ethnicity:

- Not Specified: 17%
- Hispanic: 32%
- White: 6%
- Multi-Racial: 7%
- Asian: 7%
- Black: 31%

Gender:

- Female: 52%
- Male: 48%

36% Spoke a language other than English in the home

49% Considered to be economically disadvantaged according to BPS

STUDENT SPOTLIGHT

Burke High School senior Leya has been matched with an academic mentor for the past two years to gain extra help with her academics. Though Leya had not given much thought to her plans after high school, the self-confidence she gained while working with her academic mentors has opened her eyes to an opportunity she hadn’t thought possible: attending college. "Me going to college was never a thing I thought would happen. But now I’m applying to the University of Miami for forensics!"

We’re proud to be working with over 3,000 students just like Leya who build the skills and self-confidence they need to succeed each day.
OUR SUPPORTERS

$200,000+
Salesforce.com

$100,000 - $199,999
State Street (Foundation + Corporation + Matching Gifts Program)

$50,000 - $99,999
Boston Public Schools
Joseph & MaryLynn Antonelli

$20,000 - $49,999
Anonymous
Boston Financial Data Services
Cabot Family Charitable Trust
Cognizant
Cummings Foundation
IBM
Salesforce.org
Scott & Niki Hutzel
TD Charitable Foundation

$10,000 - $19,999
Accenture
Deloitte
Eastern Bank Charitable Foundation
Eaton Vance Investment Managers
Keith Block
Kelly Family Foundation
KPMG LLP
Liberty Mutual Insurance
Massachusetts Service Alliance
Silverline CRM
TD Bank
Westfield Capital Management

$5,000 - $9,999
Abt Associates, Inc.
Acumen Solutions
Andrew Thorne
AT&T
Brainshark
Brown Brothers, Harriman & Company
Darren & Carrie Donovan
Ernst & Young, LLP
Fusion, LLC
George & Heidi Fischer
Hemenway & Barnes, LLP
Ivan & Heidi Matviak
John & Lisa Plansky
John & Suzzara Durocher
John Hancock Financial Services
Kevin & Leslie McCafferty
LABUR
Mary Fratto Rowe
Mass Mentoring Partnership
Michael Richards
Mintz Levin Cohn Ferris Glovsky and Popeo PC
Natixis Global Asset Management, L.P.
New England Patriots Charitable Foundation
Oracle USA, Inc.
Paul & Edith Weiss
PerkinElmer Foundation
PricewaterhouseCoopers LLP
Putnam Investments
Ropes & Gray LLP
Sanofi Genzyme
Tiny Tiger Foundation

$2,500 - $4,999
American Student Assistance
Atinuke & Joshua Diver
Battery Ventures
Bill Taylor
Boston Trust & Investment Management Company
Dennis Mahoney
EMC Corporation
Gerald & Kate Chertavian
Getfused, Inc.
Greg Lintelman
Hetal Joshi
John & Jo Frances Meyer
Landis & Kristina Huffman
Maria Martinez
Michael & Jacqueline McKenna
Paul and Edith Babson Foundation
Pauliana & Peter Swartz
Randall Peeler/Berkshire Partners
Richard Wright
Scott Evoy & Alexandra Steinert-Evoy
StoneTurn Group, LLP
$1,000 - $2,499
Alfred Fichera
Anonymous
Arthur & Connie Page
Becky Epstein
Bernie Dennis
Brad Wilson
Charles Piccirillo
Chinku Mahindra
Christensen-Dunn Early-Foundations Fund
Comicazi
Eleanor Andrews
Eric Eyken-Sluyters
FJN Charitable Foundation
Frederick Ramos & Bob Starmer
Fusion Alliance
Holland & Knight LLP
Houghton Mifflin Harcourt
James & Barbara Malerba
Jay & Lynda Shuman
Jib & Beth Wilkinson
John & Mary Heveran
John Montgomery
John Vitalie
Joseph & Maureen Laurin
Justin Roberts
Kevin Wasielewski
Laura & Barry Korobkin
Madge Meyer
Marie & Rich Merullo
Mike Anderson
Mimi Hewlett
Ned Dubilo & Grace Zimmerman
Nicholas & Diane Lopardo
Omar Lababidi
Pamela Civins & Laura Koepnick
Raj Marpathia
Rob Calloway
Robert & Jan Sacco
Ron & Megan Housepian
Steve Moroski
Howard Galligan
James Morton
Jennifer Andrews Burke & Adam Burke
Joe Gilles
Jonathan Nesbit
Jonathan Underhill
Judy & Wes Harrington
Kelly & Ed Hardebeck
Ken O’Hara
Lydia & Domenic Lalli
Marc & Anne Margulies
Mark Haley
Matthew Duffy & Scott Mills
Meg Jordan
Nicole Hartranft
Pam Boone
R. D. David Young
Robert & Janet Kelley
Robin Van Voorhies
Rosenbaum/Steinberg Family Foundation
Sally Portle
Sean Downey
Seaport Hotel
Steven Biondolillo
Susan Malloy
Ted Harrington
Theo Lippeveld
Todd Kyle

WE ALSO WISH TO THANK:
$1 - $499 donors
2015 Rodman Ride for Kids donors
2016 Boston Marathon® donors
2016 March Mentoring Madness donors
FINANCIAL REPORT

BOSTON PARTNERS IN EDUCATION, INC.
Statement of Financial Position
August 31, 2016

ASSETS

CURRENT ASSETS
Cash and cash equivalents $666,514
Promises to give $5,024
Total Current Assets $671,538

FIXED ASSETS
Equipment $30,488
Less: accumulated depreciation ($11,465)
Net Fixed Assets $19,023

INTANGIBLE ASSETS
Web site $88,330
Less: accumulated amortization ($17,666)
Net Intangible Assets $70,664
Total Assets $761,225

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES AND TOTAL LIABILITIES
Payroll withholdings $1,803
Total Current Liabilities and Total Liabilities $1,803

NET ASSETS
Unrestricted $759,422
Total Liabilities and Net Assets $761,225
# CHANGE IN UNRESTRICTED NET ASSETS

## SUPPORT AND REVENUE

<table>
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<tr>
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<th>Amount</th>
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<tr>
<td>Grants and contributions</td>
<td>$427,790</td>
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<tr>
<td>In-kind operating support</td>
<td>$61,317</td>
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<tr>
<td>Program fees</td>
<td>$81,250</td>
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<tr>
<td>Special events</td>
<td>$734,906</td>
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<tr>
<td>In-kind event support</td>
<td>$90,914</td>
</tr>
<tr>
<td>Less: direct costs, includes in-kind support</td>
<td>($243,170)</td>
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<tr>
<td>Net revenue from special events</td>
<td>$582,650</td>
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<tr>
<td>Other income</td>
<td>$3,534</td>
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<td>Interest</td>
<td>$506</td>
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<tr>
<td><strong>Total Support and Revenue</strong></td>
<td><strong>$1,157,047</strong></td>
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## EXPENSES

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<td>Program services:</td>
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<tr>
<td>The Big Cheese Reads</td>
<td>$140,881</td>
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<tr>
<td>Math Rules!</td>
<td>$187,036</td>
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<tr>
<td>Power Lunch</td>
<td>$177,908</td>
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<td>School Volunteer Program</td>
<td>$350,534</td>
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<tr>
<td><strong>Total Program Services</strong></td>
<td><strong>$856,359</strong></td>
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## Supporting services:

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<td>Management and general</td>
<td>$84,466</td>
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<tr>
<td>Fundraising</td>
<td>$227,170</td>
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<td>Total Supporting Services</td>
<td>$311,636</td>
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<td>Total Expenses</td>
<td>$1,167,995</td>
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<td>Change in Net Assets</td>
<td>($10,948)</td>
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<td>Net Assets, Beginning of Year</td>
<td>$770,370</td>
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<tr>
<td><strong>NET ASSETS END OF YEAR</strong></td>
<td><strong>$759,422</strong></td>
</tr>
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Thank you, Joe Antonellis, for 11 years of Board leadership.

- BOSTON PARTNERS STAFF AND BOARD
BOARD OF DIRECTORS

CHAIRMAN: Michael V McKenna - Sales Center Vice President, AT&T
VICE CHAIR: Meg Jordan - former Human Resources Manager, Franciscan Children’s Hospital
CLERK: Andrew Thorne - Partner, PricewaterhouseCoopers LLP
TREASURER: Jay Shuman - Chief Financial Officer, Boston Financial Data Services, Inc.

Joseph C. Antonellis - Vice Chairman (retired), State Street Corporation
Gregory Ayres - Senior Product Manager, Brainshark
Sandra Best Bailly - Associate Professor of Practice, Assistant Director, Field Education, Simmons College
Pamela Boone - Senior Vice President, Finance and Accounting, State Street Corporation
Marion Colombo - President, Retail Banking, TD Bank
John Durocher - Executive Vice President, Customers for Life, Salesforce.com
Dr. Frances Esparza - Assistant Superintendent, Office of English Language Learners, Boston Public Schools
Beth Gragg - Organizational Development Consultant
John Heveran - SVP and CIO of Commercial Insurance, Liberty Mutual Insurance
Joel H. Lamstein - President, John Snow, Inc. & World Education, Inc.
Darrin Lang - CEO, LABUR

Michael LeBlanc - Director, Northeast Sales, Illumio
Nicholas A. Lopardo - Chairman & CEO, Susquehanna Capital Management Group
Ivan Matviak - Executive Vice President, Head of Software & Information Solutions, State Street Global Exchange
Martin J. McDonough - Sales Director, Release Liner North America, Mondi Group
Steven J. Pellegrino - Principal, sjpellegrino & co.
John Plansky - Executive Vice President, Head of Global Exchange, State Street Corporation
Emmanuelle Renelique - Owner, Awakening Excellence Adult Day Health Center
Robert Sacco - Managing Director, IBM
Janet C. Smith - Director of Fund Administration, Putnam Investments
Paul Weiss - Managing Member, PW Capital Partners
Jib Wilkinson - Principal, Deloitte Consulting LLP
Brad Wilson - Partner, StoneTurn Group, LLP
Looking Ahead to 50 Years

In FY17, Boston Partners in Education will proudly celebrate its 50th anniversary of matching Boston Public Schools students with volunteer academic mentors from our community. Forming nearly 50 years ago as School Volunteers for Boston through a national movement to improve the American education system, Boston Partners remains a valued partner of the Boston Public Schools (BPS).

Today, our organization continues to help students in grades K-12 by recruiting, training, placing and supporting academic mentors to work with students one-on-one or in small groups during the school day. We are there for any BPS student or teacher that would benefit from the involvement of community members in the classroom.

As we prepare to move into the next chapter of our organization’s history, we have set a goal to serve 750 more students over the next five-year period. Together, we will ensure that all students have the skills, self-confidence, and opportunity to succeed.

Boston Partners in Education enhances the academic achievement and nurtures the personal growth of Boston’s public school students by providing them with focused, individualized, in-school volunteer support.

Boston Partners in Education | 44 Farnsworth St. | Boston, MA 02210 | 617.451.6145 | bostonpartners.org